

## BGE Energy Solutions for Business

In today's competitive marketplace, businesses of all sizes need to make every dollar count. Making your business more energy efficient is one practical way you can save money, while you improve productivity and boost workplace efficiency.

BGE's Energy Solutions for Business Program provides financial incentives and technical assistance to help our commercial and industrial customers maximize energy efficiency and manage costs.

### Key Features

When you decide to retrofit existing inefficient equipment, start a new construction project, undertake major renovations, purchase new equipment or replace equipment at the end of its lifespan, your business can receive:

- **Financial incentives** to build energy efficiency into every project.
- **Technical services** to help identify energy efficiency opportunities.
- **Simple, cost-effective options** to maximize energy savings.
- **Service Provider directory** to help you find a BGE program contractor in your area.
- **Choice** to have incentives paid directly to you or to your Service Provider.

### BGE's Energy Solutions for Business Offers Big Benefits

- Reduced energy use and energy costs—save with energy-efficient technologies
- Fast return on investment—energy savings often pay for improvements in less than two years
- Enhanced workplace productivity—streamline operations with energy-efficient equipment

The BGE Energy Solutions for Business Program has the right solutions for every project. The program delivers energy efficiency options in these key ways:

**Prescriptive Measures**—when a broad range of predetermined measures meet your needs

**Custom Projects**—when your unique project requires site-specific engineering and cost analysis

- **Comprehensive Systems**—when your chiller reaches the end of its useful life, maximize electrical energy efficiency by accounting for the interactive effects between equipment and systems

**Comprehensive New Construction**—when incorporating energy efficiency systems into the design of your new construction projects

- **Comprehensive Design**—when designing a new facility, maximize energy savings potential by examining the building as an integrated system

- **Green Building Approach**—when designing additional energy efficiency into your green building to pursue LEED certification

**Technical Services**—when engineering services are needed to identify and analyze complex custom measures

## Eligibility

Energy Solutions for Business is available to all nonresidential customers in the BGE service territory (rate classes G, GS, GL, P and T). This offer is open to all nonresidential customers regardless of your electric and/or gas supplier.

## Program Options

### Prescriptive

Select from predefined and proven energy efficiency technologies without the need for complex engineering analysis. Financial incentives cover up to 50% of the total cost for retrofit projects and up to 75% of the incremental cost for new construction and replacement of equipment at the end of its lifespan. Typical energy efficiency measures that are eligible for incentives include:

- Lighting and controls
- HVAC systems (chiller and unitary)
- Variable frequency drives
- Commercial refrigeration equipment
- Commercial kitchen equipment
- Commercial plug load equipment

### Custom

A more comprehensive approach is available for energy efficiency measures that go beyond the prescriptive offerings. Custom measures must have isolated and verifiable energy and cost savings, typically developed by a third-party engineering firm. Financial incentives are site-specific and are calculated to cover up to 50% of the total cost for retrofit projects and up to 75% of the incremental cost for new construction and replacement of equipment at the end of its lifespan. Typical custom measures that are eligible for incentives include:

- Energy management systems
- Compressed air systems
- Induction lighting
- Industrial systems
- Whole building systems

## Comprehensive New Construction

Get assistance incorporating energy efficiency systems into the design, construction and operation of your new construction project. Take advantage of Technical Services and Design Assistance to maximize comprehensive opportunities early in the design phase. Services are available to help you incorporate energy efficiency into your green building design and exceed LEED requirements.

## Technical Services

Technical services are available on a case-by-case basis to help customers identify and analyze potential energy efficiency projects. Financial assistance covers engineering services such as feasibility studies, design and commissioning of complex custom measures. Incentives are based on co-funding up to 50% of the cost for the engineering studies and 75% of the cost of required commissioning studies, up to a per project cap of \$20,000.

## Contact Us

Learn more about Energy Solutions for Business and all the energy- and money-saving opportunities available through the BGE Smart Energy Savers Program®.

Visit [BGESmartEnergy.com](http://BGESmartEnergy.com).

Email [business@BGESmartEnergy.com](mailto:business@BGESmartEnergy.com).

Call **410.290.1202**.

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